## PERSONAL + PASSIONATE + PRODUCTIVE

FSO - An award winning National Onsite Outsourcing Solutions Firm. We operate in 60+ cities across North America. Offering over 12 service lines, FSO has completely (re)IMAGINED™ the way companies go to business – from the way we communicate, to our state-of-the-art office space, to the level of talent sourced, to the exceptional customer experience we deliver – underpinned by a personal approach that is unseen in the industry. Additionally, we are the recipient of local and national recognition in "Crain's Fast 50" AND "Inc's 500/5000" (2 years in a row!). We have an exciting opportunity for a **National Director, Training & Development!** This person will be report into the in NYC office and will be required to be available to travel 40% of the time. Reporting to our SVP of People Solutions, this individual will be responsible for increasing productivity per person by developing and implementing industry leading training and development programs.

## Job Responsibilities:

- Lead a team in the design and development of innovative training products for all delivery mediums, including instructor-led and web-based programs.
- Implement targeted white glove and hospitality service training.
- Work with FSO field employees to introduce and implement new training programs to improve client satisfaction and experience.
- Identify Core Competencies Needed by the workforce.
- Deploy competency mapping in the company as a basis for training plan.
- Ensuring that statutory training requirements are met.
- Make training plan monthly, quarterly.
- Amend and revise programs as necessary, in order to adapt to the changes that occur in the work environment.
- Help line managers and trainers to solve specific training problems, either on a one-to-one basis or in groups.
- Coach and oversee the work of field trainers/HR generalists.
- Conduct training for supervisors and managers on specific leadership development topics.
- Ensure Career Development Plans are in place for High Potential leaders/supervisors.
- Evaluate training and development programs for continuous improvement. Keeping training materials up to date.
- Consider the costs of planned programs and keeping within budgets.
- Assess the return on investment (ROI) of any training or development
- Develop testing and evaluation procedures.

## Requirements:

- Ability to travel 40% of the time
- 7+ years of Training & Development experience
- 3+ years experience managing teams
- Hospitality background

PLEASE SEND ALL RESUMES TO: KSHEPHARD@THINKFSG.COM

